#### RAK Ceramics (Bangladesh) Ltd

RAK Tower (7th, 8th & 9th Floors) Plot 1/A, Jasimuddin Avenue, Sector 3 Uttara, Dhaka 1230

#### RAK Ceramics (Bangladesh) Limited

Auditors' report and consolidated financial statements for the year ended 31 December 2011

#### S. F. AHMED & CO

Chartered Accountants

House 25, Road 13A, Block D, Banani, Dhaka 1213, Bangladesh

Telephone (880-2): 989-4346 & 989-4258 Others 881-6467 & 881-5101

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Website: www.sfahmedco.org

#### S. F. AHMED & CO

**Chartered Accountants** - Established: 1958

House 25, Road 13A Block D, Banani Dhaka 1213, Bangladesh Phones: (880-2) 989-4258 & 989-4346

Fax (880-2): 882-5135

E-mails: (1) sfaco@citechco.net (2) sfaco@sfahmedco.org

#### Auditors' Report to the Shareholders of RAK Ceramics (Bangladesh) Ltd on Consolidated Financial Statements

We have audited the accompanying financial statements of RAK Ceramics (Bangladesh) Ltd (the Company) and its Group namely, Statement of Financial Position (Balance Sheet) at 31 December 2011 and the related Statement of Comprehensive Income (Profit and Loss Statement), Statement of Cash Flows, Statement of Changes in Equity and notes thereto for the year then ended.

#### Respective responsibilities of management and auditors

The preparation of these financial statements and its Group is the responsibility of the management of the Company in accordance with generally accepted accounting principles and International Accounting Standards/ International Financial Reporting Standards so far adopted by the Institute of Chartered Accountants of Bangladesh as Bangladesh Accounting Standards/Bangladesh Financial Reporting Standards. Our responsibility is to express an independent opinion on these financial statements based on our audit.

#### Basis of our audit opinion

We conducted our audit in accordance with International Standards on Auditing as applicable in Bangladesh. Those standards require that we plan and perform the audit to obtain a reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **Opinion**

In our opinion, the financial statements of the Company and its Group, prepared in accordance with generally accepted accounting principles and International Accounting Standards/ International Financial Reporting Standards so far adopted by the Institute of Chartered Accountants of Bangladesh as Bangladesh Accounting Standards/Bangladesh Financial Reporting Standards give a true and fair view of the state of the Company's affairs and its Group as at 31 December 2011 and of the results of their operations and their cash flows for the year then ended and comply with the requirements of Companies Act 1994, Securities and Exchange Rules 1987 and other applicable laws and regulations.

#### We further report that:

- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) our examination and checking of relevant financial records, books of account, schedules and details were sufficient to enable us to form an informed and assessed opinion on the authenticity and accuracy of the said financial statements;
- (c) proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- (d) the said financial statements dealt with by this report are in agreement with the books of account.

(e) the expenditure incurred and payments made were for the purpose of the Company's business for the year.

House 25, Road 13A, Block D Banani, Dhaka 1213, Bangladesh

Dated, 02 February 2012

S. F. AHMED & CO

Chartered Accountants

	1	Amoun	ts in Taka
		At	At
	Notes	31 Dec 2011	31 Dec 2010
ASSETS			
Non-Current Assets			
Property, plant and equipment	3	2,725,576,102	2,853,388,647
Intangible Assets	4	113,928,723	105,134,126
Capital work-in-progress	5	36,578,205	45,934,017
Investment in associate companies	6	82,955,354	24,790,000
Investment in shares	7	3,176,995	5,826,168
Non-current receivable	8	43,179,796	44,212,991
Total Non-Current Assets		3,005,395,175	3,079,285,949
Current Assets			
Inventories	9	1,658,062,569	1,487,724,337
Trade and other receivable	10	672,817,194	388,310,742
Advance corporate income tax	11	948,002,438	598,113,423
Cash and bank balances	12	1,442,035,679	1,487,659,903
Total Current Assets		4,720,917,880	3,961,808,405
Total Assets		7,726,313,055	7,041,094,354
EQUITY AND LIABILITIES			
Capital and Reserves			
Share capital	13	2,530,808,500	2,300,735,000
Share premium		1,473,647,979	1,473,647,979
Retained earnings		1,318,178,608	1,136,409,713
Total shareholders' funds		5,322,635,087	4,910,792,692
Non-Controlling Interests	15	173,866,834	196,897,286
Ç			
Non-Current Liabilities			10.660.000
Borrowings	16	32,931,914	10,668,000
Total Non-Current Liabilities		32,931,914	10,668,000
Current Liabilities		12.100.065	7 100 000
Provision for employee benefits	17	13,188,267	7,192,098
Trade and other payables	18	545,375,977	514,537,531
Borrowings - current portion	16	148,621,814	108,790,510
Provision for expenses	19	163,185,614	159,414,595
Provision for corporate income tax	20	1,085,466,420	761,991,606
Provision for royalty and technical know-how fees	21	106,399,330	231,561,612
Deferred tax liabilites	22	134,641,798	139,248,424
Total Current Liabilities		2,196,879,220	1,922,736,376
Total Equity and Liabilities		7,726,313,055	7,041,094,354

See annexed notes

for RAK Ceramics (Bangladesh) Ltd

Managing Director

Lagrige of lying Director

Company Secretary

Signed in terms of our report of even date annexed

House 35, Road 13A, Block D Banani, Dhaka 1213, Bangladesh

Dated, 02 February 2012

S. F. AHMED & CO Chartered Accountants

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Consolidated Statement of Comprehensive Income (Profit and Loss Statement) for the year ended 31 December 2011

	Amounts in Taka		n Taka
		Year ended	Year ended
	Notes	31 Dec 2011	31 Dec 2010
Sales	23	4,580,008,209	4,009,021,454
Less: Cost of Goods Sold	24	2,693,527,991	2,505,064,934
Gross Profit		1,886,480,218	1,503,956,520
Less: Operating Expenses			
Administrative expenses	25	319,378,153	241,668,871
Marketing and selling expenses	26	641,504,347	509,086,847
<b>G</b> .		960,882,500	750,755,718
Operating Profit		925,597,718	753,200,802
Financial expenses	27	61,462,608	97,574,871
1		864,135,110	655,625,931
Other income	28	96,565,593	148,471,774
Net Profit before Tax		960,700,703	804,097,705
Income tax expenses			
Current tax		323,570,136	303,986,092
Deferred tax		(4,606,626)	(9,740,698)
		318,963,510	294,245,394
Net Profit after Tax		641,737,193	509,852,311
Non-Controlling Interest		115,215,452	96,668,798
Net Profit after Tax and Non-Controlling Int	terest	756,952,645	606,521,109
Earnings per share (EPS) for the year	2.25	2.99	2.54
Darmings per smare (Er o) for the year	2.20		

See annexed notes

for RAK Ceramics (Bangladesh) Ltd

Managing Director

Lapine a true

Ompany Secretary

Signed in terms of our report of even date annexed

House 25, Road 13A, Block D Banani, Dhaka 1213, Bangladesh

Dated, 02 February 2012

S. F. AHMED & CO Chartered Accountants

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	Amounts in Taka		
	Year ended	Year ended	
	31 Dec 2011	31 Dec 2010	
Cash Flows from Operating Activities			
Cash received from customers	4,310,603,078	3,931,390,973	
Cash paid to suppliers and employees	(3,536,337,619)	(2,887,638,360)	
Other income	5,713,939	-	
Interest on bank deposit	4,625,698	1,572,557	
Exchange gain/(loss)	(38,861,269)	7,726,506	
Interest paid	(21,147,092)	(90,715,307)	
Bank charges	(1,454,247)	(6,859,564)	
Payments for corporate income tax			
Current year	(349,889,015)	(190,092,126)	
Net cash from operating activities	373,253,473	765,384,679	
Cash Flows from Investing Activities			
Purchase of property, plant and equipment	(231,789,189)	(273,145,975)	
Sale of property, plant and equipment	431,280	2,937,033	
(Increase)/Decrease in intangible assets	(18,614,118)	(15,912,025)	
(Increase)/Decrease in capital work-in-progress	9,355,812	130,924,470	
(Increase)/Decrease in non-current receivable	1,033,195	4,835,492	
(Investment)/disinvestment in shares	2,649,173	(5,826,168)	
Investment in associate companies	(114,810,001)	(16,220,000)	
Dividend income	350,000	•	
Collection from non-controlling interest	92,185,000	43,593,973	
Net cash used in investing activities	(259,208,848)	(128,813,200)	
Cash Flows from Financing Activities			
Interest on fixed deposits	127,409,283	130,379,631	
Received/(repayment) of term loan	22,263,914	(672,572,346)	
Received/(repayment) of short-term loan	39,831,304	(592,491,489)	
Issuance of new shares	-	445,100,000	
Dividend paid	(334,037,021)	-	
Share money deposits	(15,136,329)	(362,835,631)	
Share premium	-	1,473,647,979	
Net cash from/(used in) financing activities	(159,668,849)	421,228,144	
Net Increase/(Decrease) in Cash	(45,624,224)	1,057,799,622	
Opening cash and cash equivalents	1,487,659,903	429,860,281	
Closing cash and cash equivalents	1,442,035,679	1,487,659,903	
Crosing outin duth officered			

for RAK Ceramics (Bangladesh) Ltd

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Managing Director

Director

Company Secretary

Signed in terms of our report of even date annexed

House 25, Road 13A, Block D Banani, Dhaka 1213, Bangladesh

Dated, 02 February 2012

S. F. AHMED & CO

**Chartered Accountants** 

Λ.	ma	ıın	te	in	Taka	

Particulars	Share capital	Share premium	Retained earnings	Total
Balance at 01 January 2011 Net profit after tax for the year Cash dividend (15%) Stock dividend (10%) Balance at 31 December 2011	2,300,735,000 - - 230,073,500 2,530,808,500	1,473,647,979 - - - 1,473,647,979	1,136,409,713 756,952,645 (345,110,250) (230,073,500) 1,318,178,608	4,910,792,692 756,952,645 (345,110,250) - 5,322,635,087
Balance at 01 January 2010 Issue of new shares Net profit after tax for the year Prior years' adjustment Share issue expenses Balance at 31 December 2010	1,855,635,000 445,100,000 - - 2,300,735,000	1,611,380,000 - - (137,732,021) 1,473,647,979	669,045,625 - 606,521,109 (139,157,021) - 1,136,409,713	2,524,680,625 2,056,480,000 606,521,109 (139,157,021) (137,732,021) 4,910,792,692

for RAK Ceramics (Bangladesh) Ltd

Managing Director

Rapire - e Hug Director

Signed in terms of our report of even date annexed

S. F. AHMED & CO

Chartered Accountants

House 25, Road 13A, Block D Banani, Dhaka 1213, Bangladesh Dated, 02 February 2012

General

#### 1. The Company and Its Activities

RAK Ceramics (Bangladesh) Ltd (the Company), formerly RAK Ceramics (Bangldesh) Pvt. Limited, a UAE-Bangladesh joint venture company, was incorporated in Bangladesh on 26 November 1998 as a private company limited by shares under the Companies Act 1994. The Company was converted into a public limited on 10 June 2008 after observance of required formalities as per laws. The name of the Company was thereafter changed to RAK Ceramics (Bangladesh) Ltd as per certificate issued by the Registrar of Joint Stock Companies dated 11 February 2009. The company got listed with Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE) on 13 June 2010. The Company is engaged in manufacturing and marketing of ceramics tiles, bathroom sets and all types of sanitary ware. It has started commercial production on 12 November 2000. The commercial production of its new sanitary ware plant, expansion unit of ceramics facilities, tiles and sanitary plant was started on 10 January 2004, 1 July 2004 and 1 September 2007 respectively.

The Company and its subsidiaries together are called "Group/Consolidated".

#### 2. Significant Accounting Policies

These financial statements have been prepared under historical cost convention in accordance with generally accepted accounting principles as laid down in the International Accounting Standards (IASs)/International Financial Reporting Standards (IFRSs), applicable to the Company so far adopted by the Institute of Chartered Accountants of Bangladesh as Bangladesh Accounting Standards (BASs)/Bangladesh Financial Reporting Standards (BFRS). The disclosures of information are made in accordance with the requirements of the Companies Act 1994 and the Statement of Financial Position and Statement of Comprehensive Income have been prepared according to BAS -1/IAS -1 (presentation of financial statements) on accrual basis following going concern concept.

#### 2.1 Basis of preparation of consolidated financial statements

These financial statements relate to the Company and its subsidiaries. The consolidated financial statements have been prepared on the following basis:

- (i) In respect of subsidiary companies, the financial statements have been consolidated on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and unrealised profits/losses on intra-group transactions as per BAS-27/IAS-27 "Consolidated Financial Statements". The results of subsidiaries are included from the date of acquisition of a controlling interest.
- (ii) Non-controlling interest is the net assets of consolidated subsidiaries consists of the amount of equity attributable to the non-controlling shareholders at the dates on which investments are made by the Company in its subsidiary companies and further movements in their shares in equity, subsequent to the dates of investments.
- iii) The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented to the extent possible, in the same manner as the Company's separate financial statements.

#### 2.2 Subsidiaries considered in consolidated financial statements

List of subsidiary companies:

Name of	Nature of	Country of	% of	Date of
Subsidiary	business	incorporation	ownership	incorporation
RAK Pharmaceuticals Pvt. Ltd	Pharmaceutical business	Bangladesh	55	29 June 2005
RAK Power Pvt. Ltd	Electricity generation	Bangladesh	57	23 June 2005
Classic Procelain Pvt. Ltd	Tableware products	Bangladesh	51	19 August 2009
RAK Food & Beverage Pvt. Ltd	Food and beverage products	Bangladesh	51	19 August 2009



#### 2.3 Use of estimate

In the preparation of these financial statements, management requires information to make judgments, estimate and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from those estimate.

#### 2.4 Investments

a) Investment in associate companies is recorded following equity method as per IAS-28/BAS-28. Details of such investment are shown as under

Name of Associate	I .	Country of incorporation	% of holding	No. of shares hold	Investment/ Taka	Share of profit/(loss)/ Taka	Net investment/ Taka
RAK Security &	Security	Bangladesh	35	3,500	350,000	1,007,779	1,357,779
Services Pvt. Ltd RAK Paints Pvt. Ltd	Paints	Bangladesh	40	200,000	130,000,000	(55,367,804)	74,632,196
RAK Mosfly (Bangladesh) Pvt. Ltd	manufacturing Pesticides manufacturing	Bangladesh	20	200	9,250,000	(2,284,621)	6,965,379

b) Investment is subsidiaries has been accounted for as per BFRS-3 'Business Combination'. The investment is climinated in full against the equity of acquiree measured at fair value at the date of acquisition. Investment and loans and advances to subsidiaries are shown as under:

Name of Subsidiaries	equity %	No. of shares hold	Investment/ Taka	5.1	Loan outstanding/ Taka.	Interest charged/ Taka	Security taken against loan
RAK Pharmaceuticals Pvt. Ltd	55	25,769,480	409,020,800	(160,643,183)	500,000,000	69,245,967	No collateral
RAK Power Pvt. Ltd	57	1,168,500	116,850,000	23,346,928	74,782,229	12,182,504	No collateral
Classic Porcelain Pvt. Ltd	51	51,000	5,100,000	(1,407,277)	-	-	-
RAK Food & Breverage Pvt. Ltd	51	10,200	1,020,000	(42,105)	-	-	-

#### 2.5 Capital work-in-progress

Capital work-in-progress is recorded at cost to the extent of expenditure incurred upto the date of Statement of Financial Position. The amount of capital work-in-progress is transferred to appropriate asset category and depreciated when the asset is completed and commissioned. No interest is included in capital work-in-progress during the year ended 31 December 2011.

#### 2.6 Intangible assets

Expenditure to acquire design, development, brand, trade marks and various licenses costs for manufacturing of ceramic tiles, sanitary ware and pharmaceutical products is capitalised. This is being amortised equally within a period of fifteen years depending upon the tenure of accrual of benefits.

#### 2.7 Accounts receivable

Accounts receivable has been stated at its original invoiced amount after deducting credit balances those have legally enforceable right to set off or are intended either to be settled.

#### 2.8 Employee retirement benefits

The Company, for its permanent employees, operates a scheme of contributory provident fund. The provident fund is administered by a Board of Trustees and is funded by contributions from the employees equally matched by the Company at predetermined rates. The contributions are invested separately from the Company's assets.

Permanent employees are also entitled to gratuity after completion of minimum three years of service in the Company. The gratuity is calculated on the last basic pay and is payable at the rate of one month's basic pay for every completed year of service. The expected cost of this benefit is included in respective annual Statement of Comprehensive Income over the period of employment.

#### 2.9 Revenue recognition

Revenue is measured at fair value of consideration received or receivable. Revenue from sale of goods/supplies is recognised when the Company has transferred significant risk and rewards of ownership of goods to the buyer and revenue and costs incurred to effect the transaction can be measured reliably in compliance with the requirements of BAS-18/IAS-18 (Revenue).



#### 2.10 Borrowing costs

In compliance with the requirement of BAS-23 (Borrowing Costs), borrowing costs relating to operational period of long term loans, short term loans and overdraft facilities were charged to revenue account as an expense as incurred

#### 2.11 Property, plant and equipment

Property, plant and equipment are stated in attached Statement of Financial Position at cost less accumulated depreciation in accordance with BAS-16/IAS-16. Maintenance, renewals and betterments that enhance the economic useful life of the property, plant and equipment or that improve the capacity, quality or reduce substantially the operating cost or administration expenses are capitalised by adding it to the related property, plant and equipment.

Upon disposal of items of property, plant and equipment, the cost of those assets and their related accumulated depreciation are eliminated up to the date of disposal and any gains or losses therefrom are reported in the statement of comprehensive income of that year.

#### 2.12 Depreciation on property, plant and equipment

Depreciation on property, plant and equipment is charged following straight-line method. Depreciation continues to be charged on each item of property, plant and equipment until the written down value of such asset is reduced to Taka one. Depreciation on addition to items of property, plant and equipment is charged from the day of their acquisition and charging of depreciation on property, plant and equipment ceases from the day on which the deletion thereof takes place.

Rates of depreciation on various classes of property, plant and equipment are as under:

Category of item	<u>Rate (%)</u>
Factory building	2.5-5
General building	2.5-20
Head Office building	2.5-5
Plant and machinery	5- 6.67
Mobile plant	10
Electrical installation	10-20
Gas pipeline	10-20
Furniture, fixtures and fittings	10
Office equipment	10-33.33
Communication equipment	10-12.5
Fire fighting equipment	20
Tools and appliances	10
Vehicles	10-20

Land is not depreciated as it deemed to have an infinite life and all the land are freehold including those of subsidiaries. Buildings belong to freehold land.

#### 2.13 Taxation

#### Current tax:

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous year. Provision for corporate income tax is made following the tax rate applicable for a publicly-traded company.

#### Deferred tax:

The Company has adopted deferred tax accounting policy as required in BAS-12/IAS-12 "income taxes". Accordingly deferred tax assets/liabilities are accounted for on all temporary timing differences arising from the tax base of the assets and liabilities and their carrying values for financial reporting purpose which are accounted for at end of the year.

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#### 2.14 Valuation of inventories

Inventories are stated at lower of cost and net realisable value in compliance with the requirements of Para 9 of BAS-2/IAS-2 (inventories).

Raw materials and consumable spare parts:

Raw materials and consumable spare parts are stated at weighted average cost.

Inventories are tested for obsolesces and impairment at end of the year. Corresponding provisions are being made in the books of account, if required.

Work-in-process:

Work-in-process is stated at cost to complete the respective product. Cost comprises cost of raw materials, wages and other overheads upto the stage of completion.

#### Finished products:

Finished products are stated at lower of cost and net realisable value. Cost comprises cost of raw materials, wages and other direct costs those contribute in transforming raw materials into finished products. Cost is calculated using the weighted average method. Net realisable value is arrived at after deducting cost to sell from selling prices of various items.

#### 2.15 Impairment

The Company reviews the carrying values of tangible and intangible assets for any possible impairment at each Statement of Financial Position date. An impairment loss is recognised when the carrying amount of an asset exceeds its recoverable amount. In assessing the recoverable amount, the estimated future cash flows are discounted to their present value at appropriate discount rates.

#### 2.16 Contingent liabilities

Contingent Liabilities are disclosed in respect of possible obligations that arise from past events but their existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. A Provision is made based on a reliable estimate when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation and in respect of which a reliable estimate can be made. Provision is not discounted and is determined based on best estimate required to settle the obligation at the year end date. Contingent assets are not recognised or disclosed in these financial statements.

Details are given in note no. 2.23

#### 2.17 Lease assets

The Company has no leased assets and as such no payments were made thereagainst during the year 2011.

#### 2.18 Statement of Cash Flows

Statement of Cash Flows are prepared under direct method in accordance with BAS-7/IAS-7 "statement of cash flows" as required by the Securities and Exchange Rules 1987.

#### 2.19 Creditors and accruals

Liabilities are recorded at the level of estimated amount payable in settlement.

#### 2.20 Foreign currency transactions

Foreign currency transactions are recorded in BDT at applicable rates of exchange ruling at the dates of transactions in accordance with BAS-21/IAS-21 "the effects of changes in foreign exchange rates". Exchange difference at the statement of financial position date are charged / credited to statement of comprehensive income.



#### 2.21 Cash and cash equivalents

Cash and cash equivalents include cash in hand, bank balances, term deposits, etc which are available for use by the Company without any restrictions. There is no significant risk of change in value of the same.

#### 2.22 Related party disclosure under IAS-24

a) List of related parties with whom transactions have taken place and their relationship as identified and certified by management:

Name of related party	Relationship
naven di line Ial	Cubaidiam
RAK Pharmaceuticals Pvt. Ltd	Subsidiary
RAK Power Pvt. Ltd	Subsidiary
Classic Porcelain Pvt. Ltd	Subsidiary
RAK Food & Beverage Pvt. Ltd	Subsidiary
RAK Security & Services Pvt. Ltd	Associates
RAK Paints Pvt. Ltd.	Associates
RAK Mosfly (Bangladesh) Pvt. Ltd	Associates
Kea Printing and Packaging Industries	Other related party
Palli Properties Pte. Ltd	Other related party
Sky Bird Travel Agents Pvt. Ltd	Other related party
Green Planet Communications Pvt. Ltd	Other related party
Speedway International Pvt. Ltd	Other related party
Mohammed Foods and Allieds Ltd	Other related party
Global Business Associates Ltd	Other related party
Mohammed Trading	Other related party
S A K Ekramuzzaman	Key management personnel
Md. Amir Hossain	Key management personnel

#### b) Transaction with related parties:

Nature of transaction	Subsidiary	Associate	Key management personnel	Other related party
Purchase of goods/services	199,138,599	36,823,016		207,588,335
Sale of goods/services	5,478,261	35,118	•	2,028,602,712
Outstanding receivable	6,083,824	-	-	373,936,056
Outstanding payable	20,210,413	3,218,039	-	30,112,304
Remuneration	-	-	39,811,796	
Loan	574,782,229	-	-	-
Interest receivable	85,423,393	-	-	-



	Amounts in Taka		
	At	At	
2.23 Contingent liabilities and commitments	31 Dec 2011	31 Dec 2010	
Letters of guarantee	39,095,012	38,694,777	
Letters of credit	326,823,722	230,987,287	
VAT	107,506,432	85,065,817	
Income tax	136,764,396	33,176,448	
	610,189,562	387,924,329	

Out of the above, an amount of Taka. 5,960,715 was paid under protest against VAT demand and Taka 52,806,971 was paid as advance income tax against the said income tax demand.

#### 2.24 Segment reporting

Details of product-wise segment reporting as required by BFRS-8 (operating segments) are shown in Annex 1.

2.25 Earnings per share (EPS)	Amounts in Taka		
	Year ended	Y ear ended	
Calculation of earnings per share (EPS) is as under:	31 Dec 2011	31 Dec 2010	
Net profit after tax	756,952,645	606,521,109	
Number of ordinary shares	253,080,850	253,080,850	
Weighted average number of ordinary shares outstanding	253,080,850	238,738,576	
Earnings per share (EPS) for the year	2.99	2.54	

#### 2.26 Events after the reporting period

No events, adjusting or non-adjusting occurred after the date of Statement of Financial Position which require adjustment or disclosure.

#### 2.27 Others

- 2.27.1 These notes form an integral part of the annexed financial statements and accordingly are to be read in conjunction therewith.
- 2.27.2 Figures in these notes and annexed financial statements have been rounded off to the nearest Taka.
- 2.27.3 Previous year's figures have been regrouped and/or rearranged wherever considered necessary for the purpose of current year's financials presentation.



RAK Ceramics (Bangladesh) Ltd Notes to consolidated financial statements for the year ended 31 December 2011

## 3. Property, Plant and Equipment

Amounts in Taka	-	Total to Net book value at	31 Dec 2011 31 Dec 2011	- 236,618,242	74,226,272 490,519,928	24,651,989 41,539,167	26,947,584 144,609,137	,703,604,340 1,544,588,493	45,796,183 43,325,079	13,046,179   109,677,266	32,906,576 9,643,731	17,579,341 32,903,428	7,166,735 14,936,656	1.637,300 1,804,396	3,143,061 3,893,907	1 390 05 1 155 300 06	_	
Amou		_	31 D	,	- 17.	- 2,	- 2	(45,168) 1,70	- 4				(144,851)		•	104 991)	_	
	ATION	r the Adjustment		ı	186	850	106		271	826	238	495		,072	,507		_	
	DEPRECIATION	Charged for the	year		30,122,987	2,954,850	6,880,106	261,263,296	8,909,27	22,411,978	4,025,238	4,821,495	6,117,847	327,072	643,507	9,943,545		726
		Up to	01 Jan 2011	,	144,103,285	21,697,139	20,067,478	1,442,386,212	36,886,912	90,634,201	28,881,338	12,757,846	11,193,739	1,310,228	2,499,555	18.137,777		1,452,404
		Rate	(%)		2.5-5	2.5-20	2.5-5	2-6.67	10	10-20	10-20	10	10-33.33	10-12.5	10	10-20		20
		Total at	31 Dec 2011	236,618,242	664,746,200	66,191,156	171,556,721	3,248,192,833	89,121,262	222,723,445	42,550,307	50,482,769	32,103,391	3,441,696	7,036,968	78,040,597		3,631,012
	Т	Sale/	disposal	-	•	•	•	(216,354)	•	r	1	•	(310,600)	,	,	(222,400)		1
	C 0 S	Additions		22,049,800	644,063	1,141,364	841,376	169,172,251	171,186	6,739,652	1	2,985,588	4,449,749	357,292	595,933	22,640,935		
		Balance at	01 Jan 2011	214,568,442	664,102,137	65,049,792	170,715,345	3,079,236,936	920,056,88	215,983,793	42,550,307	47,497,181	27,964,242	3,084,404	6,441,035	55,622,062		3,631,012
		Particulars		and	Factory building	Factory office building	Head office building	Plant and machinery	Mobile plant	Electrical installation	Gas pipeline	Furniture and fixtures	Office equipment	Communication equipment	Tools and appliances	Vehicles		Fire fighting equipments

## Allocation of depreciation to:

	329,435,246	26,785,170	2.926,979	359,147,395
•	Manufacturing overhead	Administrative overhead	Selling overhead	

# Details of disposal of property, plant and equipment for the year ended 31 December 2011

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Particulars	Year of purchase	Original cost	Accumulated	Net book value	Sale value/Claim receivable	Gain/(Loss)	Mode of dsiposal
Metanol	1000	75.010	aepreciation 75 010		000 01	000 01	Salo
Motor cycle	2001	73,010	010,67			200,01	Sale
Photocopy machine	2002	90,000	72,937	17,063	17,063	-	Salc
Generator starter motor	2008	216,354	45,168	171,186	171,186		Sale
Online ups (3Kva)	2007	129,000	49,056	79,944	79,944		Sale
Laptop	2011	45,800	10,122	35,678	35,678	•	Lost
Motor cycle	2009	73,081	27,171	45,910	45,910	•	Lost
Motor cycle	2011	74,309	2,810	71,499	71,499	•	Lost
Mobile set	2011	29,300	186	28,363	•	(28,363)	Lost
Paper shredder machine	. 2008	16,500	11,799	4,701	-	(4,701)	Out of service
Total		749,354	295,010	454,344	431,280	(23,064)	



		Amounts	
		At 31 Dec 2011	At 21 D as 2010
	•	31 Dec 2011	31 Dec 2010
4.	Intangible Assets		
	Opening balance	105,134,125	101 ,245,397
	Add: Additions during the year	18,614,118	15,912,025
	Less: Amortisation during the year	9,819,520 113,928,723	12,023,296
	Closing balance	113,720,723	100,101,120
5.	Capital Work-in-Progress		
	Heavy equipment and machinery	19,901,778	43,297,670
	Building	16,676,427	2,636,347
		36,578,205	45,934,017
6.	Investment in Associate Companies		
	RAK Security & Services Pvt. Ltd	1,357,779	350,000
	RAK Paints Pvt. Ltd	74,632,196	20,000,000
	RAK Mosfly (Bangladesh) Pvt. Ltd	6,965,379	4,440,000
		82,955,354	24,790,000
7.	Investment in Shares	3,176,995	5,826,168
			<del></del>
	The above amount represents investment made by the subsidiary company shares of listed companies which are recorded as cost or market price, which	, Classic Porcelai ever is lower . De	n Pvt. Ltd, in the tails are shown in
	Annex II.		
8.	Non-Current Receivable		
	Deposits (note 8.1)	22,975,068	22,510,444
	Preliminary expenses	957,556	996,436
	Pre-operating expenses	9,968,808	14,745,396
	Deposited with Customs and VAT	9,278,364	5,960,715
		43,179,796	44,212,991
	8.1 Deposits		
	Titas gas	19,217,750	18,659,050
	Mymenshing Palli Bidyut Samity-2	1,991,090	1,991,090
	House rent	933,228	1,192,304
	Others	833,000	668,000
		22,975,068	22,510,444
9.	Inventories		
	Raw materials	768,485,040	712,864,941
	Stores and consumables spares	726,678,485	644,866,914
	Finished goods	116,881,902	77,800,875
	Work-in-process	34,594,847	31,149,661
	Goods-in-transit	11,422,295	21,041,946
		1,658,062,569	1,487,724,337



	Amounts	in Taka
	At	At
	31 Dec 2011	31 Dec 2010
10. Trade and Other Receivable		
Trade receivables (*)	493,010,423	273 ,953,970
Advance to suppliers	41,068,258	24,885,199
Prepaid expenses	15,659,934	28,076,167
Other advances (note 10.1)	123,078,579	61,395,406
	672,817,194	388,310,742
(*) All the receivables are considered as realisable and fully secur Tk. 2,131,455 in the year 2011	red except provision for dou	btful debt made
10.1 Other advances		
VAT & supplementary duty paid against sales	40,532,634	28,766,074
Employee advance and imprest account	24,380,171	9,335,880
Claim receivable	9,218,527	7,316,829
Accrued Interest	23,894,401	8,793,080
Others	25,052,846	7,183,543
	123,078,579	61,395,406
11. Advance Corporate Income Tax		
On	269,615,417	201,027,578
Import	404,313	370,259
Export	223,361	119,221
Supply	29,847,059	16,511,433
Interest on bank deposit	479,348	205,435
Rental income	363,000	140,000
Registration	2,407,000	140,000
Dividend income	644,662,940	379,739,497
Paid in cash	948,002,438	598,113,423
12. Cash and Bank Balances		
Cash in hand	6,672,678	2,237,176
Bank balances in	, ,	. ,
Current account	172,869,966	105,149,742
Short-term deposit account	95,111,483	94,198,029
Export retention account	3,727,944	3,062,790
Margin money deposit account	1,250,913	81,914
Fixed deposit	1,158,016,577	1,273,803,650
Foreign currency account-for IPO refund	4,386,118	9,126,602
. oroign outroney account for it o retains	1,442,035,679	1,487,659,903



				Amounts	in Taka
			-	At	At
				31 Dec 2011	31 Dec 2010
3. Share Capital					
Authorised capital					
300,000,000 ordinary shares of	of Taka 10/- each		;	3,000,000,000	3,000,000,000
Issued, subscribed, called and	paid up capital			2 520 808 500	2 200 725 000
253,080,850/230,073,500 ord	inary shares of Tak	a 10/- each		2,530,808,500	2,300,735,000
Particulars of shareholdings a	re as follows			77.5	C 1
		Number	of shares		of shares
Name of shareholder		At	At	At	At
A		31 Dec 2011	31 Dec 2010	31 Dec 2011	31 Dec 2010
RAK Ceramics PSC, UAE		183,707,755	167,007,050	1,837,077,550	1,670,070,500
S.A.K. Ekramuzzaman		18,556,350	18,556,350	185,563,500	185,563,500
HH Sheikh Saud Bin Saqr Al	Oassimi	22	20	220	200
Sheikh Omer Bin Saqr Al Qa		22	20	220	200
Sheikh Ahmad Bin Humaid a		22	20	220	200
Hamad Abdulla Al Muttawa		11	10	110	100
Dr. Khater Massaad		11	10	110	100
Abdallah Massaad		11	10	110	100
Manoj Ahire		11	10	110	100
General public (including EII	& employees)	50,816,635	44,510,000	508,166,350	445,100,000
General phone (member)		253,080,850	230,073,500	2,530,808,500	2,300,735,000
4. Classification of shareholders	by holding				
No of Holders	Holdings Rang	ge		Total Holdings	Total holdings (%
54,104	Less than 500	shares		12,010,456	4.75
10,473	501 to 5,000 s			14,142,677	5.59
434	5001 to 10,000			3,000,083	1.19
171	10,001 to 20,0			2,464,840	0.97
55	20,001 to 30,0			1,397,718	0.55
30	30,001 to 40,0			1,018,288	0.40
				763,018	0.30
17	40 001 to 50.0	000 shares			
17 44	40,001 to 50,0			2,893,525	- 1.14
44	50,001 to 100	,000 shares		2,893,525 7,782,171	
44 33	50,001 to 100,100,001 to 1,0	,000 shares 000,000 shares			3.07
44	50,001 to 100	,000 shares 000,000 shares		7,782,171	3.07 82.03
44 33 5 65,366	50,001 to 100,100,001 to 1,0	,000 shares 000,000 shares		7,782,171 207,608,074	3.07 82.03
44 33 5 65,366  5. Non-Controlling Interest	50,001 to 100,100,001 to 1,0	,000 shares 000,000 shares		7,782,171 207,608,074	3.07 82.03 100.00
44 33 5	50,001 to 100,100,001 to 1,0	,000 shares 000,000 shares		7,782,171 207,608,074 253,080,850	



		Amount	s in Taka
		At	At
		31 Dec 2011	31 Dec 2010
16.	Borrowings		
	Non-current:		
	Term loan	45,710,761	13,138,627
	Current portion of term loan	(12,778,847)	(2,470,627)
		32,931,914	10,668,000
	Current:		
	Bank overdrafts	123,578,172	95,432,740
	Short-term borrowings	12,264,795	10,887,143
	Current portion of term loan	12,778,847	2,470,627
	•	148,621,814	108,790,510
		181,553,728	119,458,510

#### 16.1 Borrowings by maturity

		A	mounts in Taka		
At 30 Dec 2011	< 1 year	1-2 years	2-5 years	> 5 years	Total
Bank overdrafts	123,578,172	-	-	-	123,578,172
Short-term loans	12,264,795	-	-	-	12,264,795
Term loans and others	12,778,847	14,612,037	18,319,877	-	45,710,761
-	148,621,814	14,612,037	18,319,877	-	181,553,728
=			-		
At 31 Dec 2010	< 1 year	1-2 years	2-5 years	> 5 years	Total
Bank overdrafts	95,432,740	-	-	-	95,432,740
Short-term loan	10,887,143	-	-	-	10,887,143
Term loans and others	2,470,627	2,795,841	7,872,159	-	13,138,627
•	108,790,510	2,795,841	7,872,159		119,458,510

#### 17. <u>Provision for Employee Benefits</u>

Opening balance	7,192,098	8,907,441
Add: Charge for the year	39,602,909	19,348,653
Less: Payments made during the year	(33,606,740)	(21,063,996)
Closing balance	13,188,267	7,192,098
<u>e</u>		

This includes provision made for employer's contribution to provident fund, gratuity and leave encashment which is payable within the service life of each employee and/or after his/her retirement as per terms of employment of service.



		Amounts	n Taka
		At	At
		31 Dec 2011	31 Dec 2010
18.	Trade and Other Payables		
10.		502,997,110	466,605,660
	Trade payable	9,277,598	1 0,702,360
	Income tax and VAT deducted at source	11,073,229	10,702,300
	Dividend payable	11,073,229	65,142
	Security deposit and other payables	22,028,040	37,164,369
	Share money deposit	545,375,977	51 4,537,531
		= = = = = =	31 1,337,331
19.	Provision for Expenses		
	Power and gas	16,397,405	24,484,163
	Staff cost	39,746,097	28,858,116
	Audit fees	198,750	340,000
	Professional charges	263,000	420,000
	Interest on loans	97,697	151,430
	Telephone	294,618	261,118
	Managing Director's remuneration	39,811,796	52,702,350
	Worker's profit participation and welfare funds	63,193,326	50,192,715
	Doubtful debts	2,131,455	-
	Others	1,051,470	2,004,703
		163,185,614	159,414,595
20.	Provision for Corporate Income Tax  For the year 2011 2010 2009 2008 2007 2006 2005 2004 2003 2002	323,570,136 294,058,668 207,143,340 85,378,847 80,163,573 89,730,898 5,242,907 20,925 45,563 111,563 1,085,466,420	294,153,991 207,143,340 85,378,847 80,163,573 89,730,898 5,242,907 20,925 45,563 111,563 761,991,606
21.	Provision for royalty and technical know-how fees		
	For the year		
	2011	106,399,330	-
	2010	-	231,561,612
		106,399,330	231,561,612
22.	Deferred tax liabilities/assets		
	Opening balance	139,248,424	<del>-</del> .
	Add: Provision made for previous year	· · ·	148,989,122
	Less: Released during the year	(4,606,626)	(9,740,698)
		134,641,798	139,248,424



	Amounts in	Taka
	Year ended	Year ended
	31 Dec 2011	31 Dec 2010
23. <u>Sales</u>		
Gross sales (local)	5,998,398,005	5,174,712,768
Gross sales (export)	4,910,649	7,367,770
Total sales	6,003,308,654	5,1 82,080,538
<u>Less</u> : Supplementary duty	637,659,382	491,909,305
VAT	785,641,063	681,149,779
Net sales	4,580,008,209	4,009,021,454
24. Cost of Goods Sold		
Raw materials	1,369,148,951	1,076,284,511
Direct labour (note 24.1)	190,398,015	1 59,708,877
Direct expenses:		
Power and gas	215,503,039	194,261,572
Repairs and indirect materials (note 24.2)	446,439,705	394,340,820
Rental charges	821,739	616,304
Moulds and punches	31,767,187	31,393,025
Depreciation Depreciation	329,435,246	347,703,631
Royalty and technical know-how/assistance fees	106,399,330	231,561,612
Other production overhead (note 24.3)	46,140,992	39,179,443
Movement in work-in-process and finished goods	(42,526,213)	30,015,139
	2,693,527,991	2,505,064,934
24.1 Direct Labour		
	113,802,585	101,809,733
Salary and wages	11,815,151	9,111,512
Overtime	12,816,360	11,600,389
Bonus	8,006,886	5,072,342
Incentive	13,395,687	9,863,821
Temporary labour wages	15,860,300	12,199,811
Temporary labour for production	4,990,529	3,639,446
Gratuity	5,510,701	2,842,505
Employer's contribution to provident fund	1,369,214	1,182,238
Leave encashment	146,031	766,178
Group life insurance Medical expenses	46,454	39,456
<u>-</u>	2,638,117	1,581,446
Cleaning service factory	190,398,015	159,708,877
24.2 Repair and indirect materials		
Stores, spares, repair and maintanance	222,477,283	199,373,023
Packing expenses	223,962,422	194,967,797
1 deking expenses	446,439,705	394,340,820



Year ended 31 Dec 2011         Year ended 31 Dec 2010           24.3 Other production overhead         Travelling and training expenses         6,900,546         4,557,0           Hotel fare and expenses for technician Demurrage         591,326         572,0           Insurance         20,554,945         18,488,7           Fuel and maintenance         926,013         536,2           Other expenses         12,655,198         11,415,2           25. Administrative Expenses         46,140,992         39,179,4           25. Administrative Expenses         28,975,319         45,7           Telephone, postage and supplies         4,431,096         5,353,4           Office repair and maintenance (note 25.2)         17,020,630         12,833,2           Registration and renewal         1,897,057         1,421,8           Security and guard expenses         6,037,646         4,504,9           Depreciation         26,785,170         24,144,2           Amortisation         9,819,520         12,023,2           Legal and professional fees         3,166,666         3,143,6
24.3 Other production overhead         Travelling and training expenses       6,900,546       4,557,0         Hotel fare and expenses for technician       4,512,964       3,610,0         Demurrage       591,326       572,0         Insurance       20,554,945       18,488,7         Fuel and maintenance       926,013       536,2         Other expenses       12,655,198       11,415,2         46,140,992       39,179,4         Staff cost (note 25.1)       84,740,090       61,265,6         Annual general meeting expenses       28,975,319       45,7         Telephone, postage and supplies       4,431,096       5,353,4         Office repair and maintenance (note 25.2)       17,020,630       12,833,2         Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Travelling and training expenses       6,900,546       4,557,0         Hotel fare and expenses for technician       4,512,964       3,610,0         Demurrage       591,326       572,0         Insurance       20,554,945       18,488,7         Fuel and maintenance       926,013       536,2         Other expenses       12,655,198       11,415,2         46,140,992       39,179,4         25.       Administrative Expenses         Staff cost (note 25.1)       84,740,090       61,265,6         Annual general meeting expenses       28,975,319       45,7         Telephone, postage and supplies       4,431,096       5,353,4         Office repair and maintenance (note 25.2)       17,020,630       12,833,2         Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Hotel fare and expenses for technician Demurrage Insurance Insuran
Hotel fare and expenses for technician   2,512,964   3,610,0     Demurrage   591,326   572,0     Insurance   20,554,945   18,488,7     Fuel and maintenance   926,013   536,2     Other expenses   12,655,198   11,415,2     46,140,992   39,179,4
Demurrage Insurance         591,326         572,0           Insurance         20,554,945         18,488,7           Fuel and maintenance         926,013         536,2           Other expenses         12,655,198         11,415,2           46,140,992         39,179,4           25. Administrative Expenses         84,740,090         61,265,6           Annual general meeting expenses         28,975,319         45,7           Telephone, postage and supplies         4,431,096         5,353,4           Office repair and maintenance (note 25.2)         17,020,630         12,833,2           Registration and renewal         1,897,057         1,421,8           Security and guard expenses         6,037,646         4,504,9           Depreciation         26,785,170         24,144,2           Amortisation         9,819,520         12,023,2
Insurance       20,554,945       18,488,7         Fuel and maintenance       926,013       536,2         Other expenses       12,655,198       11,415,2         46,140,992       39,179,4     25. Administrative Expenses  Staff cost (note 25.1)  Annual general meeting expenses  Staff cost (note 25.1)  Annual general meeting expenses  Telephone, postage and supplies  Office repair and maintenance (note 25.2)  Registration and renewal  Security and guard expenses  Depreciation  Amortisation  1,897,057  1,421,8  26,785,170  24,144,2  4,104,090  12,833,2  13,000  14,000  15,000  16,000  16,000  16,000  17,000  18,000
Fuel and maintenance Other expenses  12,655,198 11,415,2 46,140,992 39,179,4  25. Administrative Expenses  Staff cost (note 25.1) Annual general meeting expenses Telephone, postage and supplies Office repair and maintenance (note 25.2) Registration and renewal Security and guard expenses Depreciation Amortisation  9,819,520 12,023,2
Other expenses       12,655,198       11,415,2         46,140,992       39,179,4         25. Administrative Expenses         Staff cost (note 25.1)       84,740,090       61,265,6         Annual general meeting expenses       28,975,319       45,7         Telephone, postage and supplies       4,431,096       5,353,4         Office repair and maintenance (note 25.2)       17,020,630       12,833,2         Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
39,179,4         25. Administrative Expenses         Staff cost (note 25.1)       84,740,090       61,265,6         Annual general meeting expenses       28,975,319       45,7         Telephone, postage and supplies       4,431,096       5,353,4         Office repair and maintenance (note 25.2)       17,020,630       12,833,2         Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Staff cost (note 25.1)       84,740,090       61,265,6         Annual general meeting expenses       28,975,319       45,7         Telephone, postage and supplies       4,431,096       5,353,4         Office repair and maintenance (note 25.2)       17,020,630       12,833,2         Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Annual general meeting expenses 28,975,319 45,7 Telephone, postage and supplies 4,431,096 5,353,4 Office repair and maintenance (note 25.2) 17,020,630 12,833,2 Registration and renewal 1,897,057 1,421,8 Security and guard expenses 6,037,646 4,504,9 Depreciation 26,785,170 24,144,2 Amortisation 9,819,520 12,023,2
Annual general meeting expenses 28,975,319 45,7 Telephone, postage and supplies 4,431,096 5,353,4 Office repair and maintenance (note 25.2) 17,020,630 12,833,2 Registration and renewal 1,897,057 1,421,8 Security and guard expenses 6,037,646 4,504,9 Depreciation 26,785,170 24,144,2 Amortisation 9,819,520 12,023,2
Telephone, postage and supplies 4,431,096 5,353,4  Office repair and maintenance (note 25.2) 17,020,630 12,833,2  Registration and renewal 1,897,057 1,421,8  Security and guard expenses 6,037,646 4,504,9  Depreciation 26,785,170 24,144,2  Amortisation 9,819,520 12,023,2
Office repair and maintenance (note 25.2)       17,020,630       12,833,2         Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Registration and renewal       1,897,057       1,421,8         Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Security and guard expenses       6,037,646       4,504,9         Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Depreciation       26,785,170       24,144,2         Amortisation       9,819,520       12,023,2
Amortisation 9,819,520 12,023,2
Timorusamon and a second
Vehicle repair and maintenance 7,414,462 6,377,4
Tomore repair and manners
Roll, fato and tax
2005 on sale of property, plant and equipment
0.145.201
Corr expenses
Trianaging Britotter S terrainer (1995)
Workers profit participation and workers (1995)
Others 9,757,318 5,108,5 319,378,153 241,668,8
25.1 Staff cost-Admin
Salary and wages 60,726,137 43,890,7
Overtime 18,622 18,4
Bonus 6,510,032 4,781,4
Incentive 3,566,537 3,285,9
Gratuity 2,004,599 1,139,3
Employer's contribution to provident fund 2,762,024 1,080,5
Leave encashment 534,900 476,0
Doubt chedshinent
0.000
Canteen expenses 997,789 927,5 Staff welfare expenses 1,046,567 748,2
Start Wellare expenses
1000, 1001, 1001, 1101
250
100 377
7,0001111104411011
Travelling and conveyance $\frac{27,849}{84,740,090} = \frac{18,0}{61,265,0}$



	Amounts	in Taka
	Year ended	Year ended
	31 Dec 2011	31 Dec 2010
25.2 Office repair and maintenance		
Repairs office equipment	2,793,488	2,610,052
Electricity, gas and water	2,859,287	2,513,629
Office maintenance	8,943,700	6,238,598
Rent, rates and taxes	843,020	368,672
Others	1,581,135	1,102,288
	17,020,630	12,833,239

- 25.3 This represents provision made @ 3% of net profit after charging remuneration.
- 25.4 This represents provision made for contribution to workers' profit participation and welfare funds @ 5% of net profit after charging such contribution in terms of Bangladesh Labour Act 2006.

net profit after charging such contribution in terms of Bangladesh	Labour Act 2006.	
26. Marketing and Selling Expenses		
Staff cost (note 26.1)	117,280,322	60,198,606
Advertisement	6,595,301	12,957,907
Freight and transportation	132,053,711	105,323,853
Performance rebates (note 26.2)	226,492,218	224,390,772
Business promotion	126,775,400	77,343,020
Depreciation	2,926,979	1,350,986
Doubtful debts	2,131,455	-
Bad debt	-	5,000,000
Travel, entertainment and others	27,248,961	22,521,703
,	641,504,347	509,086,847
26.1 Staff cost		
Salary and wages	103,450,865	54,939,010
Overtime	24,321	760
Bonus	5,875,082	3,851,438
Incentive	1,312,866	411,353
Gratuity	2,658,029	279,686
Employer's contribution to provident fund	3,402,966	385,437
Leave encashment	166,317	142,663
Group life insurance	9,152	60,210
Food expenses	339,171	110,841
Medical expenses	41,553	17,208
	117,280,322	60,198,606
26.2 Performance rebates		
Compensation	2,110,261	639,638
Dealers' commission	130,762,543	148,019,891
Brokerage commission	93,619,414	75,731,243
ŭ	226,492,218	224,390,772



		Amounts	in Taka
		Year ended	Year ended
		31 Dec 2011	31 Dec 2010
27.	Financial Expenses		
	Interest expenses	21,147,092	90,715,307
	Foreign exchange loss	38,861,269	-
	Bank charges	1,454,247	6,859,564
	3	61,462,608	97,574,871
28.	Other Income		
	Interest income	147,136,302	140,745,268
	Share of profit/(loss) of associate companies	(56,644,647)	-
	Miscellaneous income	5,713,938	-
	Dividend income	350,000	-
	Profit on sale of property, plant and equipment	10,000	-
	Foreign exchange gain	-	7,726,506
		96,565,593	148,471,774

for RAK Ceramics (Bangladesh) Ltd

Managing Director

Company Secretary

Dhaka, Bangladesh Dated, 02 February 2012 Annex I

RAK Ceramics (Bangladesh) Ltd

Details of product-wise segment reporting for the year ended 31 December 2011

Amounts in million Taka

								WIIIOIIII I	Amounts in minion 1 and
L		Ceramics Product	S Product	Other Industries	dustries	Services & Others	& Others	Total	al
	Particulars	Year 2011	Year 2010	Year 2011	Year 2010	Year 2011	Year 2010	Year 2011	Year 2010
_	Segment Revenue								
	External turnover	4,255.97	3,859.36	324.04	149.66	ı	ı	4,580.00	4,009.02
	Intra- segment turnover	•	1	206.73	162.37	1	,	1	
	Net Turnover	4,255.97	3,859.36	530.77	312.03	ı	•	4,580.00	4,009.02
7	Segment Result								
	Profit before interest and tax	1,061.01	866.54	(132.58)	(112.83)	(2.84)	(0.51)	925.59	753.20
	Less: Financial expenses	40.06	37.05	21.40	60.52	•	1	61.46	97.57
	Add: Other income	,	1	5.76	0.04	08.06	148.43	96.56	148.47
	Profit before tax and non-controlling interest	1,020.95	829.49	(148.22)	(173.31)	87.96	147.92	02.096	804.10
	Less: Corporate income tax	299.84	279.89	19.12	14.25	1	0.10	318.96	294.24
	Less: Non-controlling interest	•	1	(113.82)	(62.96)	(1.39)	0.13	(115.21)	(99.96)
	Profit After Tax and Non-Controlling Interest	721.11	549.60	(53.52)	(90.77)	89.35	147.69	756.95	606.52
3	Other Information								-
	Segment assets	1,400.22	1,498.10	1,359.51	1,315.95	4,966.58	4,227.04	7,726.31	7,041.09
	Segment liabilities	r	ı	1,359.51	1,315.95	6,366.80	5,725.14	7,726.31	7,041.09
	Capital expenditure	169.96	12.21	23.68	230.39	38.15	30.55	231.79	273.15
	Depreciation	267.68	288.52	75.96	70.50	15.51	14.18	359.15	373.20
	Amortisation of capitalised expenses	1	•	7.47	8.49	2.35	3.54	9.82	12.03

### Notes:

- (i) Net turnover is determined after elimination of intra-segment turnover of Taka 206.73 million (Year 2010: Taka 162.37 million)
- (ii) As per BFRS-8 (segment reporting), the Company has reported segment information on consolidated basis including business of its subsidiaries.
- (iii) The reportable segments are further described below:
- Ceramics product includes ceramics tiles and sanitary ware;
- Other industries segment includes pharmaceutical and power business;
- Business which has no reportable segment during the period, has been grouped under service and other segment.
- (iv) Unallocated corporate assets and liabilities comprise of assets and liabilities not identifiable with reportable segment.



RAK Ceramics (Bangladesh) Ltd.

Notes to consolidated financial statements for the year ended 31 December 2011

SI No.	SI No. Script	Date of purchase	Face	No of	Purchase price	Purchase	Brokerage	Total cost	Market rate at	Market value at
			Value	shares	per share	cost	commission		31 Dec 2011	31 Dec 2011
_	ICB	05.09.10	100	100	4,594	459.399	2.297	461.696	1623.50	162.350
. 7	BSRM Steel	03.10.10	10	4000	194	777.206	3.886	781.092	118.70	474.800
Э.	BSRM Steel	08.05.11	10	2000	194	971.450	4.857	976.307	118.70	593.500
4	<b>UCBL</b>	07.10.10	10	3000	175	525.429	2.627	528.056	43.90	131.700
2	CBL	08.05.11	10	2000	46	92.800	464	93.264	43.90	87.800
9	<b>UCBL</b>	20.07.11	10	1000	61	60.650	334	60.984	43.90	43.900
7	CBL	28.04.11	10	1000	99	56.500	311	56.811	43.90	43,900
∞	Uttara Finance	20.07.11	10	1000	194	193.899	1.067	194.966	114.20	114.200
6	Desco	31.10.10	10	1000	347	347.300	1.737	349.037	113.50	113.500
10	Desco	08.05.11	10	200	161	80.637	403	81.040	113.50	56.750
1	Bayleasing	13.04.11	10	1000	205	205.000	1.025	206.025	70.10	70.100
12	Bayleasing	28.7.11	10	1000	110	110,300	209	110,907	70.10	70.100
13	Meghna Life	13.04.11	10	1000	372	372.000	1.860	373.860	186.80	186.800
14	Meghna Life	18.04.11	10	400	378	151.395	757	152.152	186.80	74.720
15	Meghna Life	08.05.11	10	100	340	33.950	170	34.120	186.80	18.680
16	PLFSL	13.04.11	10	1000	150	150.000	750	150.750	69.30	69.300
17	Squarepharma	13.04.11	10	170	332	56.426	282	56.708	237.10	40.307
18	One Bank	28.07.11	10	2500	57	141,425	778	142.203	47.70	119.250
19	Prime Bank	28.07.11	10	3050	49	148,632	818	149,450	44.50	135,725
Right Shares	<u>Shares</u>									ı
20	UCBL	02.05.11	10	3000	15	45,000	1	45,000	43.90	131,700
				31,820		4,979,397	25,030	5,004,427		2,739,082
Bonus	Bonus shares		•							
_	ICB	30.10.11	100	35	•	1	ı	ı.	1623.50	56,823
2	Desco	11.01.11	10	300	ı	ı	1	1	113.50	34,050
c	UCBL	08.06.11	10	1500	•	ı	ı	1	43.90	65,850
4	BSRM Steel	12.06.11	10	1000	•	•	•	ı	118.70	118,700
5	Bayleasing	10.07.11	10	550	•	1	•	ı	70.10	38,555
9	Meghna Life	21.08.11	10	009	•	ı	1	ı	186.80	112,080
7	Squarepharma	28.09.11	10	50	•	ı	•	ı	237.10	11,855
				4,035			5	•		437,913
	Grand Total			35,855		4,979,397	25,030	5,004,427		3,176,995
			"							